

## ADITYA COLLEGE OF ENGINEERING

(UGC-Autonomous Institution)



(Approved by AICTE, New Delhi & Affiliated to JNTUA, Anantapuramu)
Madanapalle -517325, Annamayya Dist., A.P. www.acem.ac.in

Date: 10.02.2025

To The Principal ACEM Madanapalle

From: HoD-CSE(AI)

Respected sir!

Sub: Requesting for the permission to organize the seminar on 22.02.2025.Reg.

The Department of Computer Science & Engineering (AI) and Institution's Innovation Council would like to organize a seminar entitled "ARCHIVING PROBLEMS, SOLUTION FITS & PRODUCT MARKET FITS" at 11:00 AM on 22.02.2025 in Auditorium. Here we are requesting you to please give the permission to organize the seminar.

Kindly do the needful.

Thanking you.

Your's Sincerely

HoD-CSE(AI)

CSE(Artificial Intelligence)
Aditya College of Engineering
MADANAPALLE - 517 325 A.P.

M. Loslie



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Date:20.02.2025

#### Circular

This is to inform that the department of Computer Science & Engineering (AI) and Institution's Innovation Council is organizing a seminar entitled "ARCHIVING PROBLEMS, SOLUTION FITS & PRODUCT MARKET FITS" at 11:00 AM on 22.02.2025. Hence, the HoD-CSE and HoD-AI&DS are informed to convey the message to third year students to attend the seminar and make it a grand success.

Venue: Auditorium

Copy to:

1. The Director

2. Deans-Academics, IQAC

3. HoDs

4. Circulation

5. Notice Board

6. File

Principal
Principal
Aditya College of Engineering

Madanapalle - 517325





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Date:23.02.2025

Report on

Report on	
Title of the Event	ARCHIVING PROBLEMS, SOLUTION FITS & PRODUCT
/ Program	MARKET FITS
Date of event	22.02.2025
Time	11:00 AM
Target Audience	Third Year Students from CSE(AI), CSE and AI&DS Departments.
No. of participants	180
Chief guest	Dr.S. Ramalinga Reddy
Organized by	Department of CSE (AI) & Institution's Innovation Council
Faculties In-charge	<ol> <li>Mrs.N.Tejaswini, Asst.Professor, Dept. of CSE (AI)</li> <li>Mrs.P.Sirisha, Asst.Professor, Dept. of CSE (AI)</li> <li>Mr. T.Soma Sekhar, Asst.Professor, Dept. of CSE (AI)</li> </ol>
Venue	Auditorium (Room No.001)
Resource Person	Mr.V.Guna sekhar, Recruitment Manager, ICT Systems, Tirupati
Description of the	"Archiving" doesn't necessarily refer to the literal process of
Program	archiving data but rather to identifying and documenting the key
	challenges or problems that exist within a particular market or
	industry. A "solution fit" refers to how well a proposed solution
	aligns with the identified problem. Once you've understood the
	problem (archived the challenges), you can brainstorm or build
	solutions to address it.
	"Solution fit" is when a product, service, or innovation successfully addresses and solves the problem effectively.
	"Product-market fit" (PMF) is a critical milestone for any startup or product. It means there is demand for the product and it resonates well with users, indicating that you've found a solid market for your solution. Achieving PMF is often associated with high growth and positive customer feedback. The resource person Mr.V.Guna sekhar motivated the students with this seminar.
	Dr.S. Ramalinga Reddy, Director-ACEM addressed the importance of the seminar by leveraging modern technologies.  Dr.M.Roshini, HoD - CSE(AI), Dr.K.Lakshmaiah, HoD-CSE, Dr.R.Md.Shafi, HoD-AI&DS, Dr.K.Sai Venu Prathap — In charge - Institution's Innovation Council joined in inaugural session of the program.
STEGE OF ENC.	The event was organized with 180 student participants.



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#### Photographs of the event





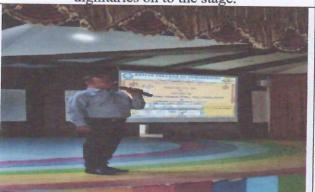
Dr.S. Ramalinga Reddy, Director, ACEM, lighting the lamp in the inaugural session.



Dr.M.Roshini, HoD,CSE(AI), inviting the dignitaries on to the stage.



Dr.S. Ramalinga Reddy, Director, ACEM, addressing the importance of the seminar.



Resource person, Mr.V.Guna sekhar sharing his experience with the students.



Third year students participating in the seminar.





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Dr.K.Sai Venu Prathap, In charge -IIC, giving vote of thanks.



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NEWS PAPER CLIP:SURYA-23.02.2025



Report Prepared by:
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Mr.Subramanyam.B Asst. Prof., Dept. of MS

**Head of the Department** CSE(Artificial Intelligence) **Aditya College of Engineering** MADANAPALLE - 517 325 A.P.

K Luni Bhos PRINCIPAL

Principal Aditya College of Engineering Madanapalle - 517325